

Customer Spotlight

San Diego Schools JPA

Bill Review Averages 74% in Savings

The Company

The San Diego Schools Joint Powers Authority (JPA) manages workers' compensation for 64 school districts with more than 37,000 employees in San Diego and the Imperial Valley. The claims volume for the San Diego JPA remains stable and consistent, with about 2,000 open claims at any given time. But with the cash-strapped state of public education in California, it's critical that the JPA look for every means possible to reduce the total cost of each claim. Yet savings can come in all different forms, the San Diego Schools JPA learned when they changed bill review providers in 2006.

Background

For the last decade, claims management was outsourced to a single TPA partner, selected by the JPA in 1998. In 2002, the organization made the decision to unbundle bill review services, in an effort to achieve the greatest savings possible on the medical portion of their workers' comp claims. In the ensuing years, the JPA selected two different bill review partners following a competitive bidding process, citing the need to stay ahead of costs wherever possible. "Our school districts are in a budget crisis," explains Diane Crosier, Executive Director, Risk Management Administration. "We need to do whatever we can to save money." In 2006, the bill review portion of the JPA program was awarded to a vendor who promised better service and savings at the lowest cost.

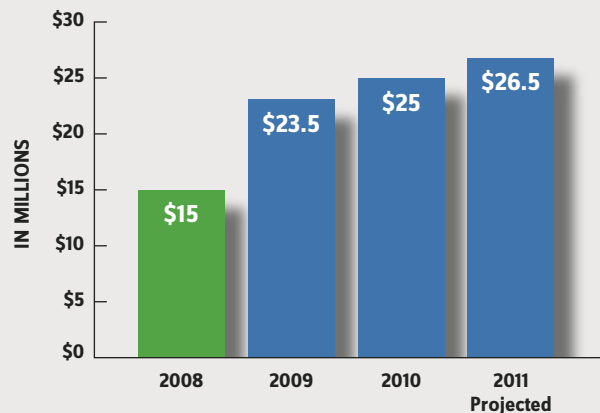
Innovation

Over the next two years, significant changes were afoot. In an expansion of its business and the continuum of services offered to manage workers' comp, CorVel acquired the incumbent TPA. And when the San Diego Schools JPA put the claims administration and bill review "bundle" out to bid again in 2007, CorVel made a strong play to win all of the business and the confidence of the JPA.

Results

Since utilizing CorVel in October 2007, San Diego Schools JPA has experienced significant, early results that point to a positive future in total cost savings. "I've been very impressed with

YEAR OVER YEAR SAVINGS



CorVel because of the professionalism of how they handle their customers - and how they work to deliver on the service they promised us," Crosier states.

Year Over Year Savings

Since starting with CorVel, San Diego JPA has saved over \$63.5 million, projecting an additional savings of \$26.5 million this year. San Diego JPA has averaged 74% in bill review savings since 2008.

"We had so many problems getting things done with our previous program. CorVel came in and made changes to improve the stability of our account and we couldn't be happier."

Diane Crosier

Executive Director, Risk Management Administration

CORVEL

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